



Up-to-date Questions and Answers from authentic resources to improve knowledge and pass the exam at very first attempt. ----- Guaranteed.



CPCE Dumps
CPCE Braindumps
CPCE Real Questions
CPCE Practice Test
CPCE Actual Questions



killexams.com

Counselor

CPCE

Counselor Preparation Comprehensive Examination 2025

ORDER FULL VERSION

<https://killexams.com/pass4sure/exam-detail/CPCE>



Question: 189

Conforming to group pressure out of a need for acceptance and approval is called _____.

- A. Norm Fruitation
- B. Norm Conformation
- C. Normative Social Influence
- D. Normalization

Answer: C

The conformity to group pressure because of a need of acceptance and approval is referred to as Normative Social Influence. This can include such things as asking what everyone is wearing to a certain social function to giving in to destructive or illegal behaviors to maintain acceptance and approval.

Question: 190

Every culture has definite 'norms.' One that seems to include all cultures has to do with maintaining an appropriate distance between people. This distance is referred to as _____.

- A. Physical Space
- B. Interpersonal Distance
- C. Appropriate Distance

D. Personal Space

Answer: D

The comfortable distance to maintain between people is known as Personal Space. This distance will vary from culture to culture. For instance, Americans seem to like twice as much distance as, say, the Chinese culture. The preferred interpersonal distance will differ according to the situation also.

Question: 191

Groups seem to have several influences on an individual; one such influence comes from the need for direction and information and the belief that the group has more knowledge than the individual. This is referred to as _____.

- A. Informational Social Influence
- B. Individual Need Influence
- C. Group Influence Need
- D. None of the above

Answer: A

Have you ever bought a specific brand of anything (a cell phone, or ski equipment) because your friend recommended it? You conform not to gain their approval (Normative Social Influence), but because you assume they have more information than you. That is Informational Social Influence.

Question: 192

192. Attractive actors and popular sports stars are paid lots of money to endorse certain products because advertisers know that we want to be as attractive, beautiful, or popular as they are. What is this major factor called?

- A. Star Quality Groups
- B. Reference Groups
- C. Sky High Groups
- D. Attractiveness Factor

Answer: B

Anyone we admire, like, or want to imitate is in our Reference Group. A funny thing about humans is that we think if we just wear the same kind of outfit, or use the same makeup, or buy the same type of sports shoes, we will be just as gorgeous, athletic, or as talented as our favorite star or personage.

Question: 193

What are the two major forms of social influence?

- A. Imitation, Acceptance
- B. Personal, Approval
- C. Conformity, Obedience
- D. Information, Responsibility

Answer: C

Conformity and obedience are the two major forms of social influence. When people understand all the factors involved in a situation they can use that knowledge to decide when obedience and/or conformity is appropriate and ethical. Conformity and obedience in the wrong group or portion of society can also be a major influence in the downfall of society.

Question: 194

One of the best ways to decrease destructive forms of obedience is by the assignment of _____.

- A. Approval
- B. Imitation
- C. Obedience
- D. Responsibility

Answer: D

Research has found when participants are reminded that they will be held responsible for an outcome (harm to others - destruction of property), the destructive obedience is reduced sharply. Responsibility reminders in all actions help participants make their 'own' decisions instead of 'group' decisions.

Question: 195

What is Conformity?

- A. Going along with the group
- B. Changing one's behavior because of real or imagined group pressure
- C. Doing what is popular at the time
- D. All of the above

Answer: D

Any one of the descriptions above fit conformity. When you conform (or change) your opinions, actions, or thinking to fit into or belong to a group of any size (remember two can be a group), you are giving in to 'conformity.'

Question: 196

How do you decide why someone did something? It has been found that most people first try to figure out if the person acted as a result of internal or external causes. Harold Kelly gave three criteria for answering the internal-external question; can you find two of them below?

- A. Consistency, Fault
- B. Mind-set, Distinctiveness
- C. Unusual, Consensus
- D. Consistency, Consensus

Answer: D

The three criteria are Consistency, Consensus, and Distinctiveness. When all three are high, Harold Kelly says we tend to make External Attributions, But when consensus and distinctiveness are low and consistency is high, we tend to make Internal Attributions.

Question: 197

One error, or shortcut, to deciding internal/external attribution is so prevalent or basic that it is known as _____.

- A. Situational Attribution Error
- B. Blaming the Victim
- C. Fundamental Attribution Error
- D. Any of the above

Answer: C

Fundamental Attribution Error is a mistake in judging the causes of others' behavior that comes from the tendency to overestimate internal, personal factors and underestimate external, situational influences.

Question: 198

There is a Saliency Bias associated with Attribution. Which statement below most closely describes the meaning?

- A. Some personalities/behaviors are more noticeable than situational factors
- B. Some people just look/act guilty, so you recognize that
- C. It's a kind of cause/effect behavior
- D. There's no such thing

Answer: A

Saliency Bias is the tendency to focus attention on vivid (salient) or more noticeable factors when explaining the causes of behavior. The fact that the more noticeable factors out show the situational factors help us to make quicker judgments. This leads to another factor called "Blaming the Victim."

SAMPLE QUESTIONS



*These questions are for demo purpose only. **Full version** is up to date and contains actual questions and answers.*

Killexams.com is an online platform that offers a wide range of services related to certification exam preparation. The platform provides actual questions, exam dumps, and practice tests to help individuals prepare for various certification exams with confidence. Here are some key features and services offered by Killexams.com:



Actual Exam Questions: *Killexams.com provides actual exam questions that are experienced in test centers. These questions are updated regularly to ensure they are up-to-date and relevant to the latest exam syllabus. By studying these actual questions, candidates can familiarize themselves with the content and format of the real exam.*

Exam Dumps: *Killexams.com offers exam dumps in PDF format. These dumps contain a comprehensive collection of questions and answers that cover the exam topics. By using these dumps, candidates can enhance their knowledge and improve their chances of success in the certification exam.*

Practice Tests: *Killexams.com provides practice tests through their desktop VCE exam simulator and online test engine. These practice tests simulate the real exam environment and help candidates assess their readiness for the actual exam. The practice tests cover a wide range of questions and enable candidates to identify their strengths and weaknesses.*

Guaranteed Success: *Killexams.com offers a success guarantee with their exam dumps. They claim that by using their materials, candidates will pass their exams on the first attempt or they will refund the purchase price. This guarantee provides assurance and confidence to individuals preparing for certification exams.*

Updated Content: *Killexams.com regularly updates its question bank and exam dumps to ensure that they are current and reflect the latest changes in the exam syllabus. This helps candidates stay up-to-date with the exam content and increases their chances of success.*

Technical Support: *Killexams.com provides free 24x7 technical support to assist candidates with any queries or issues they may encounter while using their services. Their certified experts are available to provide guidance and help candidates throughout their exam preparation journey.*

For More exams visit <https://killexams.com/vendors-exam-list>
Kill your exam at First Attempt....Guaranteed!